



KNOW YOUR NETWORKS WORKSHEET

THINK *OUTSIDE* THE BOX

PERSONAL

Write down your ideas of who to contact and how (reach out by phone, e-mail, Facebook Boundless Fundraising, letter-writing, fundraising events)

Family	<input type="checkbox"/> Go beyond your immediate family <ul style="list-style-type: none"> • <i>Who did you see at the last holiday party or reunion?</i> 	
Friends	<input type="checkbox"/> Include friends from other periods of your life <ul style="list-style-type: none"> • <i>Grade school, high school, college, graduate programs</i> <input type="checkbox"/> Informal groups or clubs <ul style="list-style-type: none"> • <i>Book clubs, poker night, Connections Groups, intramural sports groups</i> 	
Distant Contacts	<input type="checkbox"/> Review wedding or shower guest lists <input type="checkbox"/> Your holiday card list <input type="checkbox"/> Sorority/fraternity sisters/brothers <input type="checkbox"/> Ask your MS event coordinator for past campaigns, donor lists, or team rosters <input type="checkbox"/> Anyone who you recently supported in a charity event of their own	
Community	<input type="checkbox"/> How are you involved in your community? <ul style="list-style-type: none"> • <i>Volunteer activities/organizations</i> • <i>Your children's activities</i> • <i>Civic or religious organizations</i> • <i>Facebook groups</i> • <i>Connections on social media</i> 	
Daily Activities	<input type="checkbox"/> What does your average day or weekend look like? <input type="checkbox"/> What businesses do you frequent? <ul style="list-style-type: none"> • <i>Grocery stores, dry cleaners, gyms, salons and doctors</i> 	

PROFESSIONAL

Write down your ideas of who to contact and how (reach out by phone, e-mail, Facebook Boundless Fundraising, letter-writing, fundraising events)

Co-workers	<input type="checkbox"/> Ask outside your department or direct contacts <ul style="list-style-type: none"> • <i>Outlook contacts, office directory</i> <input type="checkbox"/> Former co-workers from previous jobs or positions	
Business Contacts	<input type="checkbox"/> Who do you regularly interact with? <ul style="list-style-type: none"> • <i>Clients, partners, vendors</i> <input type="checkbox"/> Where does your business regularly spend money?	
Professional groups	<input type="checkbox"/> Review your LinkedIn network <input type="checkbox"/> Think of different organizations whose meetings you attend regularly <ul style="list-style-type: none"> • <i>Chamber of Commerce, Municipal meetings</i> <input type="checkbox"/> Networking groups <ul style="list-style-type: none"> • <i>Industry groups, professional development</i> 	